

# SUN GLO

## A HISTORY OF GROWTH

As new processes are added and capacity is increased, our sales continue to grow. Over the last several years more than \$2,000,000 has been invested in new equipment and renovations,



and with multiple shifts, our turn-around has been greatly reduced. Our ability to handle large orders with fast delivery and competitive pricing has caught the attention of many suppliers working with local Florida manufacturers. Our parts can be found in nearly every automobile, in military and aviation equipment, and even in outer space missions! We are confident that given the chance to demonstrate our capabilities we can earn your business and count you among our long list of loyal customers.

## DEDICATED TO OUR CUSTOMER

Sun-Glo Plating is not your typical metal finisher. Working in partnership with our Customers, we continue to add services, increase capacity, refine procedures and



improve quality. Understanding that we have to earn your business everyday, our staff is dedicated to providing you fast turn-around, quality workmanship, at affordable prices. Above all, we are committed to uphold our reputation as the area's premier industrial metal finisher dedicated to exceed the expectations of our customers.

Our commitment goes well beyond Customer satisfaction. As an individual metal finisher, we are acutely aware of our responsibility to protect the environment and the safety of our employees and Community. Compliance with Government and Local codes is only the starting point. Sun-Glo is an active supporter of numerous Environmental organizations and has an outstanding relationship with local regulatory agencies. Recognized by local industrial monitoring agencies for our excellent track record, the Company has been used as a model of compliance for other businesses in the area.

# SUN GLO METAL FINISHING

## PROCESSES AND SERVICES

### PLATING PROCESSES

CADMIUM  
COPPER  
GOLD  
SULFAMATE NICKEL  
TIN  
ZINC

### SPECIALTY PROCESSES

ANODIZING  
ELECTROLESS NICKEL  
PASSIVATION  
ROHS COMPLIANT

### CONVERSION PROCESSES

CHROMATE  
BLACK OXIDE

### MIL SPEC. CERTIFICATION

### PRODUCTION PRICING

### TESTING & X-RAY ANALYSIS



### INDUSTRIAL PLATING

*You Start It - We Finish It*

14493 62nd Street N. • Clearwater, FL 33760  
(727) 546-8974 • Fax (727) 546-5842  
**800-741-1456**

# Florida's Premier Metal Finisher

## INDUSTRIAL PLATING



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## QUALITY CONTROL



### TOTAL QUALITY MANAGEMENT

Call it what you want but, there is no substitute for "Quality". We know how important a role we play in your success and we don't take that responsibility lightly. That is why we go to such great lengths to make certain that our finishing work reflects our attitude. Sun-Glo's Quality Department is one of the best there is and utilizes some of the most sophisticated equipment available. There is much more to plating than "dipping and shipping".

#### PEOPLE AND EQUIPMENT

Before we are able to produce consistent parts, we need to have consistent chemistry. That is why we have our own lab and Chemist who regularly checks our plating baths by using either titration or instrumental analysis. We want to insure that metal content, pH and additives are all within optimal range. After plating, our final inspectors check to see if we are meeting all specifications, including visual and tape tests. A final routine x-ray analysis is performed prior to shipping and sophisticated statistical reports are generated, when requested, verifying your order has been plated to the required thickness. And if you or your customer needs a salt-spray or humidity test performed, just let us know. We have the equipment.

#### THE INSPECTION PROCESS

Quality control starts from the minute we take receipt of your parts. Whether they are being picked up by our truck, or being delivered by a common carrier, our first inspection is to determine if anything has been damaged in transit. And before your parts are scheduled for processing we will check the count, verify your purchasing order, check to see if we have enough information about the finishing process and let you know if anything is just not right.

After reaching the production floor, supervisors run a test rack or barrel load to determine the best method of plating your order. We want to make sure that everything will run

smoothly before we enter production. When our supervisors are confident that plating standards have been met and cycle times are correct, your order is released for production. And you can rest assured that during production your parts will be spot checked many times to be sure we are getting consistent results.

But, we are not done yet. Before we are satisfied that your order can be released, we will again verify counts, see that things are packed properly and that all requirements on your purchase order have been met.

## INDUSTRIAL FINISHING COMES TO FLORIDA



### PLATING PROCESSES

As more companies move their manufacturing businesses to Florida and local manufacturers compete for out of state opportunities, never has there been a demand like there is now for metal finishing services. However, until recently, finding competitive finishing prices for those highly prized, long run jobs, forced many businesses to send plating out of state. Only later did they realize that transportation costs and delays in shipping quickly eroded any savings or advantage they had worked so hard to gain.

#### AUTOMATION

While automation will never replace all manual operations, it has proven to be one of the most important reasons why Sun-Glo is able to provide faster turn-around times. By standardizing plating times, cleaning cycles, pre- and post-treatment processing, both quality and delivery are improved.



- ANODIZING
- ZINC
- COPPER AND TIN
- GOLD
- CADMIUM
- NICKEL
- PASSIVATION
- ROHS COMPLIANT
- CONVERSION PROCESSES
  - A Chromate
  - B Black Oxide

## CUSTOMER SERVICE



### EARNING YOUR BUSINESS EVERYDAY

Good communications is the heart of any successful business relationship. We developed a Customer Service program that makes it easy for you to get answers without having to waste time on hold as you are transferred from one person to another. Every customer at Sun-Glo is assigned a Customer Service Representative who becomes familiar with your needs and is responsible for assuring that we live up to your expectations. Your CSR can help with billing problems, check on order status, expedite production, arrange special handling, follow-up on quotes, schedule a pick-up or delivery and answer most questions about pricing and processes. And if they can't give you an answer right away and need to check with someone else, your CSR will get back to you as soon as possible. We realize we have to earn your business everyday. That is why we go out of our way to keep communication with us as easy as possible.

#### SCHEDULING

We know how important a role delivery plays in your success. That's why we will do everything we can to get your parts processed as quickly as possible. Our goal is to complete all orders within 3 days of receipt. Sun-Glo will try to honor all purchase order delivery requests, however we will not be held liable for missed delivery dates if received without prior approval.

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